



For Immediate Release

ETKIN ANNOUNCES A FLURRY OF LEASING ACTIVITY

Southfield, Michigan, May 20, 2013 – Southfield, Michigan, May 20, 2013 – Seven distinguished businesses have recently signed long-term leases with Etkin to occupy office and retail space in Southfield and Troy, Michigan. Etkin’s Vice President, Josh A. Suardini, whose responsibilities include the company’s leasing said, “The market for high-profile facilities is definitely on the upswing. We are beginning to see increased demand with several prospects often interested in the same suites. Smart companies understand the importance of timing, since rates are very likely to spike up based on decreased availability of first-class space.”

Three of the new leases took place at Etkin’s freshly renovated Franklin Center, with its sophisticated new lobby and common areas. Located at the northeast intersection of Northwestern Highway and Franklin Road, the four-story boutique building is considered one of the most refined office environments in the market. The largest new tenant at Franklin Center is Dwellworks, a company that delivers relocation and real estate solutions for companies



FRANKLIN CENTER



EVERGREEN ATRIUM

throughout North America. Founded in 2007 by combining four existing companies, Dwellworks has over 30 years of experience in the relocation and real estate industries. The company offers a comprehensive suite of services including Destination Services for relocating employees and their families, Property Management for both vacant and tenant-occupied homes, and Valuation Services for relocation, specialty and mortgage appraisal needs. Cascade Partners LLC, a private investment and investment banking firm, has also joined the tenant roster

MORE



at Franklin Center. Cascade Partners serves middle market companies in the manufacturing, healthcare and business services industries. They provide the guidance and resources for acquisitions, divestitures and other strategic initiatives. During the last fifteen years, the principals of Cascade Partners have made 25 investments in privately held healthcare, manufacturing and business services companies. The third new addition to Etkin's Franklin Center is Copper Partners. Formerly known as Jalbert Financial, Copper Partners has over 35 years of experience in protecting clients' assets, providing individual retirement plans as well as delivering the opportunity for market growth.

In another strategic move, Etkin welcomes Walgreen's District Office and MES Solutions to Evergreen Atrium, which is highlighted with a dramatic five-story lobby and water feature. The building is prominently located on Evergreen Road, directly across from the Southfield Civic Center and Public Library. Both Walgreen's and MES Solutions signed long-term leases for spaces in excess of 10,000 square feet respectively.



1111 LONG LAKE



NORTHFIELD POINT MARKETPLACE

At 1111 Long Lake Office Center, Etkin leased 11,793 square feet to Trinity Home Health Services. This new organization, formed by the consolidation of Catholic Health East and Trinity Health, is one of the largest multi-institutional Catholic health delivery systems in the nation. It serves people and communities in 21 states from coast to coast with 82 hospitals, 89 continuing care facilities and home health and hospice programs that provide nearly 2.8 million visits annually.



Orange Leaf, “America’s Frozen Yogurt,” has opened in Etkin’s Northfield Point Marketplace in Troy. Every retailer enjoys great visibility thanks to the fantastic location at the intersection of Crooks Road at Corporate Drive, directly across from the I-75/Crooks Road interchange. Orange Leaf provides customers with unique flavors reminiscent of their childhood, as well as fruit-based flavors to satisfy even the most health conscious people.

“We are very pleased to welcome these growing businesses to Etkin-owned and managed buildings. The entire Etkin team is committed to exceed every tenant’s expectations from day one. Our goal is to provide unmatched amenities and efficiencies that complement their image and result in higher productivity,” commented Suardini.

ABOUT ETKIN

Etkin has played a prominent role in Southeast Michigan real estate development and acquisition for 30 years. The privately owned company was formed in 1982 and is led by Principal Douglas Etkin and President Curtis Burstein. Etkin has been involved in over 9.5 million square feet of office, industrial, retail, hotel and mixed-use developments. The company also offers fee-based management and development services to a select number of third-party clients’, financial institutions, hospital organizations and physician groups.

For additional information visit www.etkinllc.com.

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